

Bernard's Twp.

December 2018 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	104 Jamestown Road	OneFloor	1	1.0	104	\$224,900	\$199,900	\$195,000	97.55%	\$195,400	1.00
2	318 Potomac Drive	OneFloor	1	1.0	30	\$239,000	\$229,000	\$224,000	97.82%	\$233,800	0.96
3	29 Smithfield Court	OneFloor	2	1.0	42	\$249,000	\$235,000	\$228,000	97.02%	\$231,200	0.99
4	358 Penns Way	OneFloor	2	2.0	42	\$259,000	\$249,900	\$247,000	98.84%	\$231,900	1.07
5	14 Baldwin Court	OneFloor	2	2.0	53	\$268,000	\$268,000	\$255,000	95.15%	\$255,500	1.00
6	20 Baldwin Court	TwoEndUn	2	2.0	51	\$269,900	\$269,900	\$270,000	100.04%	\$250,900	1.08
7	116 Jamestown Road	OneFloor	2	2.0	52	\$299,000	\$289,900	\$287,000	99.00%	\$280,600	1.02
8	116 Woodward Lane	TwoEndUn	2	2.1	158	\$354,900	\$319,000	\$319,000	100.00%	\$279,900	1.14
9	33 Mine Brook Road	Colonial	4	2.0	213	\$419,000	\$339,000	\$330,000	97.35%	\$304,200	1.08
10	112 Alexandria Way	OneFloor	2	2.0	104	\$345,000	\$345,000	\$340,000	98.55%	\$278,000	1.22
11	2001 Rose Court	MultiFlr	2	2.1	27	\$350,000	\$350,000	\$352,000	100.57%	\$283,000	1.24
12	54 Countryside Drive	TwoIntUn	2	2.1	22	\$344,000	\$344,000	\$355,000	103.20%	\$322,800	1.10
13	115 Tulip Lane	TwoIntUn	2	2.1	6	\$375,000	\$375,000	\$365,000	97.33%	\$325,500	1.12
14	129 Village Drive	TwoEndUn	2	2.1	59	\$395,000	\$395,000	\$380,000	96.20%	\$344,600	1.10
15	43 Kinman Way	Ranch	5	3.0	0	\$469,900	\$469,900	\$430,500	91.62%	\$590,700	0.73
16	24 Mt Atry Road	Ranch	3	3.0	28	\$520,000	\$520,000	\$505,000	97.12%	\$393,000	1.28
17	92 N Maple Avenue	Ranch	3	2.0	82	\$450,000	\$450,000	\$550,000	122.22%	\$513,100	1.07
18	5 Stone Ridge Lane	Ranch	4	3.0	18	\$549,900	\$549,900	\$570,000	103.66%	\$641,100	0.89
19	11 Dexter Drive N	TwoIntUn	2	3.1	65	\$625,000	\$625,000	\$600,000	96.00%	\$550,600	1.09
20	15 Juniper Way	Colonial	4	2.1	152	\$750,000	\$649,900	\$615,000	94.63%	\$740,300	0.83
21	161 S Maple Avenue	CapeCod	4	2.0	42	\$660,000	\$660,000	\$620,000	93.94%	\$586,600	1.06
22	44 Melbourne Way	Ranch	3	2.0	48	\$689,000	\$629,000	\$626,000	99.52%	\$689,800	0.91
23	88 Lyons Road	CapeCod	4	2.0	14	\$699,999	\$699,999	\$668,000	95.43%	\$522,300	1.28
24	23 Honeyman Road	Colonial	4	3.1	120	\$709,900	\$709,900	\$705,000	99.31%	\$707,500	1.00
25	37 Gold Boulevard	Ranch	5	3.1	20	\$739,000	\$739,000	\$748,000	101.22%	\$695,700	1.08



Bernard's TWP - December 2018 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assess-	SP:AV
26	10 Walnut Circle	Colonial	4	2.1	64	\$795,000	\$774,100	\$751,000	97.02%	\$774,100	0.97
27	2 Landau Road	Colonial	4	3.1	77	\$848,000	\$828,000	\$808,000	97.58%	\$708,100	1.14
28	147 Spencer Road	Colonial	4	3.0	146	\$999,999	\$849,999	\$830,000	97.65%	\$787,900	1.05
29	13 Victoria Drive	Colonial	4	2.1	6	\$875,000	\$875,000	\$855,000	97.71%	\$740,600	1.15
30	152 Wexford Way	Colonial	5	3.1	102	\$1,050,000	\$999,000	\$995,000	99.60%	\$936,500	1.06
31	11 Charter Court	Colonial	5	4.1	28	\$1,159,900	\$1,159,900	\$1,095,000	94.40%	\$1,202,000	0.91
32	105 Cross Road	Custom	5	4.1	116	\$1,499,900	\$1,499,900	\$1,437,500	95.84%		
AVERAGE					65	\$577,569	\$559,284	\$548,625	98.53%		1.05

"ACTIVE" Listings in Bernard's Twp

Number of Units: 112
 Average List Price: \$908,001
 Average Days on Market: 102

"UNDER CONTRACT" Listings in Bernard's Twp

Number of Units: 38
 Average List Price: \$717,639
 Average Days on Market: 111



Bernard's Twp. 2018 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	87	68	58	36	31	39	41	49	56	70	57	65	51
List Price	\$689,880	\$558,769	\$619,980	\$728,416	\$629,945	\$731,440	\$774,041	\$713,138	\$745,008	\$605,012	\$614,681	\$559,284	\$683,114
Sales Price	\$655,125	\$540,244	\$606,971	\$713,237	\$619,429	\$719,958	\$760,659	\$697,629	\$724,586	\$558,097	\$601,365	\$548,625	\$666,075
Sales Price as a % of List Price	96.56%	97.36%	97.78%	98.46%	98.63%	98.62%	98.18%	98.23%	97.38%	96.17%	97.90%	98.53%	97.98%
Sales Price to Assessed Value	1.05	0.99	1.05	1.07	1.09	1.07	1.08	1.06	1.06	1.03	1.05	1.05	1.06
# Units Sold	20	16	35	38	38	60	59	61	38	30	26	32	453
Active Listings	86	117	147	161	194	201	192	184	180	170	135	112	157
Under Contracts	50	73	71	92	105	92	83	57	49	52	55	38	68

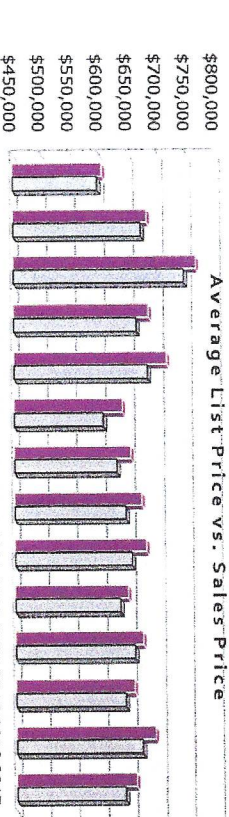
Flashback! YTD 2017 vs YTD 2018

YTD	2017	2018	% Change
Days on Market	58	51	-12.37%
Sales Price	\$638,122	\$666,075	4.38%
Sales Price to Assessed Value	1.05	1.06	1.50%

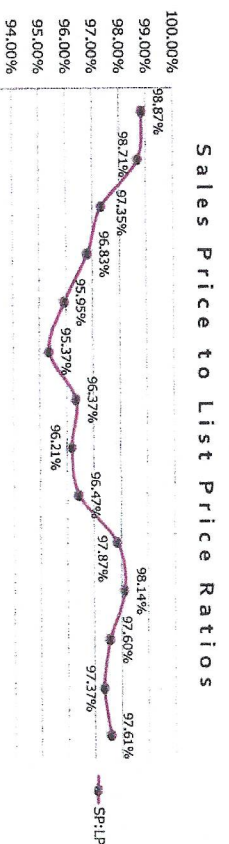

BERKSHIRE
HATHAWAY
 HomeServices

YTD	2017	2018	% Change
# Units Sold	423	453	7.09%
Active Listings	91	112	23.08%
Under Contracts	45	38	-15.56%

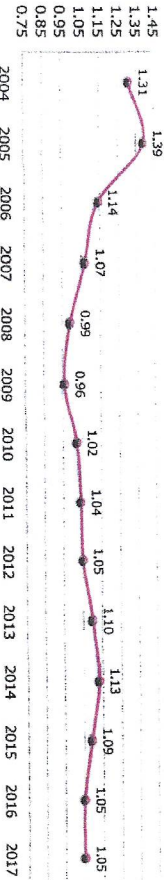
Bernard's Township Yearly Market Trends



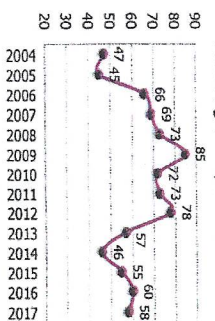
Bernard's Township Yearly Market Trends



Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

