

# Bernardsville December 2019 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	7 Dobbs Street	Colonial	4	2.0	106	\$500,000	\$409,000	\$307,000	75.06%	\$403,300	0.76
2	246 Mt Harmony Road	Contemp	4	2.0	78	\$475,000	\$395,000	\$380,000	96.20%	\$676,000	0.56
3	39B Essex Avenue	Colonial	3	1.1	130	\$425,000	\$419,000	\$399,000	95.23%	\$411,800	0.97
4	4 Prospect Street	Colonial	4	1.2	51	\$475,000	\$450,000	\$440,000	97.78%	\$402,100	1.09
5	131 Mt Harmony Road	Colonial	6	5.1	262	\$925,000	\$589,900	\$505,000	85.61%	\$1,095,700	0.46
6	25 Brookside Avenue	Colonial	3	2.1	11	\$520,000	\$520,000	\$535,000	102.88%	\$497,300	1.08
7	70 Washington Corner Road	Ranch	3	3.0	55	\$735,000	\$699,000	\$685,000	98.00%	\$624,300	1.10
8	12 Hillside Avenue	Colonial	5	3.0	19	\$765,000	\$765,000	\$717,000	93.73%	\$737,100	0.97
9	14 Shadowbrook Court	Colonial	4	2.1	162	\$949,999	\$924,999	\$885,000	95.68%	\$754,300	1.17
10	71 Hardscrabble Road	Colonial	4	2.2	43	\$1,055,000	\$1,055,000	\$1,050,000	99.53%	\$1,032,900	1.02
11	20 Laurelwood Drive	Colonial	5	4.2	3	\$1,158,000	\$1,158,000	\$1,050,000	90.67%	\$1,103,900	0.95
<b>AVERAGE</b>					<b>84</b>	<b>\$725,727</b>	<b>\$671,354</b>	<b>\$639,091</b>	<b>93.67%</b>		<b>0.92</b>

**"Active" Listings in Bernardsville**

Number of Units: 75  
 Average List Price: \$1,273,848  
 Average Days on Market: 127

**"Under Contract" Listings in Bernardsville**

Number of Units: 19  
 Average List Price: \$1,079,458  
 Average Days on Market: 94



# Bernardsville 2019 Year to Date Market Trends

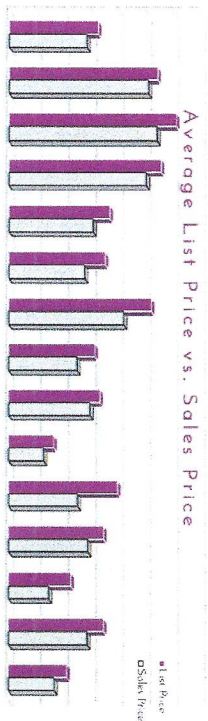
YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	94	48	57	34	63	105	41	80	97	189	26	84	78
List Price	\$736,571	\$553,226	\$613,286	\$659,750	\$1,004,232	\$903,571	\$877,846	\$876,300	\$869,843	\$870,333	\$601,800	\$671,354	\$794,167
Sales Price	\$689,571	\$516,000	\$598,214	\$647,750	\$970,409	\$835,085	\$812,019	\$794,164	\$836,764	\$836,764	\$574,800	\$632,091	\$748,695
SP.L.P%	96.00%	93.34%	97.39%	97.14%	98.26%	92.47%	95.66%	94.09%	94.18%	96.46%	94.24%	93.67%	95.22%
SP to AV	0.95	0.88	1.13	1.17	1.04	1.02	1.05	0.98	1.04	0.89	1.12	0.92	1.00
# Units Sold	7	8	7	4	11	7	13	13	7	9	5	11	102
3 Mo Rate of Ab	4.99	11.08	13.23	17.83	16.19	16.04	10.80	9.78	9.18	4.24	12.14	10.17	11.31
Active Listings	83	93	97	108	104	111	106	94	94	90	84	75	95
Under Contracts	14	11	20	23	27	27	24	19	16	17	18	19	20

## Flashback! YTD 2018 vs YTD 2019

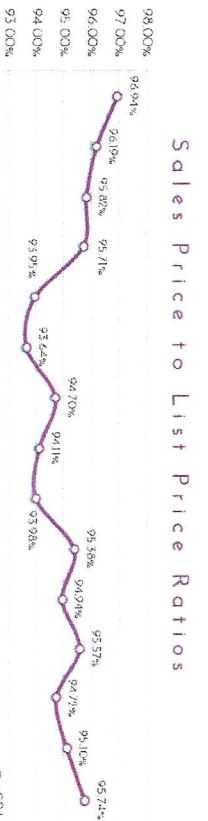
YTD	2018	2019	% Change
DOM	80	78	-1.46%
Sales Price	\$766,203	\$748,695	-2.29%
LP.SP	95.74%	95.22%	-0.54%
SP.L.P	1.03	1.00	-3.11%

YTD	2018	2019	% Change
# Units Sold	103	102	-0.97%
Rate of Ab 3 Mo	7.44	10.17	36.65%
Actives	62	75	20.97%
Under Contracts	16	19	18.75%

## Bernardsville Yearly Market Trends

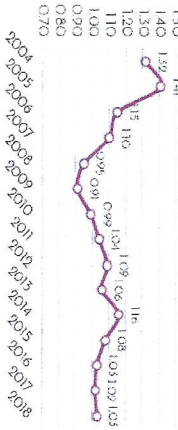


## Bernardsville Yearly Market Trends

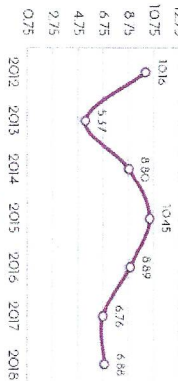


Year	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
LP	\$593,831	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204
SP	\$593,831	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204	\$1,020,204

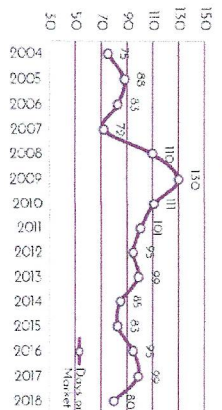
## Sales Price to Assessed Value Ratio



## 12 Month Rate of Absorption



## Average Days on Market



## Number of Units Sold

